

Opportunity Reports

The Opportunity Reports break down all of your organization's opportunities into eight unique pages full of insights.

- Overviews of data allow you to see how well you are performing for a given period in time
- See your opportunity forecast and decide which actions should be taken to reach your projections
- Identify areas of strength in your processes and determine where improvement might be needed
- View your team's performance and understand how to nurture more wins together
- Comprehend the differences that lead to won and lost opportunities and decide which practices will lead to more closed deals

